



GUTMANN

ANNUAL FINANCIAL STATEMENTS BASED
ON
INTERNATIONAL FINANCIAL REPORTING
STANDARDS (IFRS)
FOR THE YEAR ENDED
DECEMBER 31, 2011

of the company

GUTMANN AG
Nürnberger Straße 57
91781 Weißenburg, Germany

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General Engagement Terms for Wirtschaftsprüfer
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COMPANY BALANCE SHEET

All amounts in EURO

		<u>31.12.2011</u>	<u>31.12.2010</u>
<u>ASSETS</u>			
Non current assets			
Tangible assets	notes V.1	27.139.774,64	24.402.973,36
Investments in property	V.2	10.979.587,25	11.373.732,49
Intangible assets	V.3	289.629,00	273.690,00
Investments in affiliates	V.4	11.194.642,50	11.274.981,78
Investments in other undertakings	V.4	2.824.446,00	2.824.446,00
		<u>52.428.079,39</u>	<u>50.149.823,63</u>
Current assets			
Inventories	V.5	15.571.888,15	17.140.814,92
Trade and other receivables	V.6	17.705.869,95	15.574.857,81
Cash and cash equivalents		199.255,71	2.775.237,95
		<u>33.477.013,81</u>	<u>35.490.910,68</u>
Total assets		<u>85.905.093,20</u>	<u>85.640.734,31</u>
<u>EQUITY</u>			
Share capital	V.7	24.285.000,00	24.285.000,00
Reserves	V.8	27.980.574,94	25.711.132,63
Earnings net of tax		2.448.264,60	4.269.442,31
Total equity		<u>54.713.839,54</u>	<u>54.265.574,94</u>
<u>LIABILITIES</u>			
Non current liabilities			
Loans	V.9	5.785.500,00	7.071.300,00
Grants for investments in fixed assets	V.10	160.360,36	190.966,60
Deferred tax liabilities	V.11	2.803.002,08	3.102.032,39
Provisions for staff retirement benefits	V.12	923.592,00	906.920,00
		<u>9.672.454,44</u>	<u>11.271.218,99</u>
Current liabilities			
Trade and other liabilities	V.13	9.728.112,77	10.626.236,44
Current income tax liabilities	V.14	1.071.765,65	799.133,07
Loans	V.9	4.442.378,10	1.285.800,00
Provisions	V.15	6.276.542,70	7.392.770,87
		<u>21.518.799,22</u>	<u>20.103.940,38</u>
Total liabilities		<u>31.191.253,66</u>	<u>31.375.159,37</u>
Total equity and liabilities		<u>85.905.093,20</u>	<u>85.640.734,31</u>

COMPANY INCOME STATEMENT

All amounts in EURO	notes	JANUARY 1 – DECEMBER 31	
		<u>2011</u>	<u>2010</u>
Sales	VI.1	137.789.578,15	138.820.898,58
Cost of sales		114.122.830,84	111.425.053,52
Gross profit		23.666.747,31	27.395.845,06
Other operating income	VI.2	6.623.242,97	4.606.570,59
Administrative expenses		14.033.215,48	13.180.566,58
Distribution costs		12.521.841,80	11.181.489,80
Other operating expenses		2.258.375,99	1.829.550,79
Earnings before tax and financial results		1.476.557,01	5.810.808,48
Financial income		2.290.152,36	397.860,19
Financial expenses		543.360,64	155.446,35
Earnings before tax		3.223.348,73	6.053.222,32
Current income tax	VI.6	1.074.114,44	1.907.696,20
Deferred tax	VI.6	-299.030,31	-123.916,19
Earnings net of tax		2.448.264,60	4.269.442,31

COMPANY STATEMENT OF CHANGES IN EQUITY

	Share capital	Other reserves	Results carried forward	Earnings net of tax	Total Equity
Balance at 31/12/2009	24.285.000,00	22.095.290,34	0,00	6.178.251,58	52.558.541,92
1/1/2010-31/12/2010					
Profit carried forward		3.578.251,58	2.600.000,00	-6.178.251,58	0,00
Distribution of profits (dividend paid)			-2.600.000,00		-2.600.000,00
Rise of deferred tax assets		37.590,71			37.590,71
Earnings (losses) per income statement				4.269.442,31	4.269.442,31
Balance at 31/12/2010	24.285.000,00	25.711.132,63	0,00	4.269.442,31	54.265.574,94
Balance at 31/12/2010	24.285.000,00	25.711.132,63	0,00	4.269.442,31	54.265.574,94
1/1/2011-31/12/2011					
Profit carried forward		2.269.442,31	2.000.000,00	-4.269.442,31	0,00
Distribution of profits (dividend paid)			-2.000.000,00		-2.000.000,00
Rise of deferred tax assets					0,00
Earnings (losses) per income statement				2.448.264,60	2.448.264,60
Balance at 31/12/2011	24.285.000,00	27.980.574,94	0,00	2.448.264,60	54.713.839,54



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COMPANY CASH-FLOW STATEMENT

JANUARY 1 – DECEMBER 31

	<u>2011</u>	<u>2010</u>
Profit before tax	3.223.348,73	6.053.222,32
Adjustments for:		
Depreciation and amortisation	5.462.966,24	5.518.414,02
Decrease / (increase) in provisions	-1.099.556,17	-818.188,41
Reduction investment grant Brehna	-30.606,24	-30.606,24
(Gain) or Loss from investing activities	80.127,78	0,00
Decrease / (increase) in inventories	1.568.926,77	-2.756.647,71
Decrease / (increase) in receivables	-1.154.020,79	584.731,41
Decrease / (increase) in payables (except banks)	-898.123,67	2.180.436,72
Tax paid	-801.481,86	-3.073.556,89
<u>Net cash from operating activities (a)</u>	6.351.580,79	7.657.805,22
Cash Flows from investing activities		
Acquisition of subsidiary	-20.200,00	0,00
Purchase of intangible assets, property, plant and equipment	-7.836.061,28	-8.385.343,44
Loans granted	-956.579,85	-4.490.000,00
Proceeds of sale equipment	14.500,00	177.105,65
Income from financial assets	0,00	0,00
<u>Net cash used in investing activities (b)</u>	-8.798.341,13	-12.698.237,79
Cash Flows from financing activities		
Proceeds from borrowings	3.156.578,10	9.000.000,00
Repayments of borrowings	-1.285.800,00	-642.900,00
Dividend paid	-2.000.000,00	-2.600.000,00
<u>Net cash used in / from financing activities (c)</u>	-129.221,90	5.757.100,00
<u>Net increase / (decrease) in and cash equivalents (a)+(b)+(c)</u>	-2.575.982,24	716.667,43
Cash and cash equivalents in beginning of period	2.775.237,95	2.058.570,52
Cash and cash equivalents at end of period	199.255,71	2.775.237,95

NOTES

I. General information about the company

The **GUTMANN AG** – called GUT - is a public limited company in the sense of German law (AktG).

The company is domiciled in Weißenburg, Nürnberger Straße 57, 91781 Weißenburg i. Bayern.

The company is listed as GUTMANN AG in the following register in Germany:
'Handelsregister des Amtsgerichts Ansbach, Abteilung B 3621'

The subject of the enterprise is the production of aluminium profiles as well as their subsequent treatment by surface refinement or mechanical treatment up to the assembly of building groups or systems.

The GUTMANN AG is a majority-owned subsidiary of the ALCO HELLAS S.A., Thesi Kirillo, 19300 Aspropyrgos, Greece.

II. General information about the financial statements

1. General information

The financial statements on December 31, 2011 have been prepared in accordance with the requirements of IFRS.

Each component of the financial statements can be identified clearly.

The financial statements cover the individual entity GUTMANN AG.

Balance sheet day is December 31, 2011.

The presentation currency is EURO.

The balance sheet is drawn up using a current/non-current classification.

The income statement classifies expenses by function (cost-of-sales-method).

The cash-flow from operating activities is determined using the indirect method.

2. Application of the IAS/IFRS

The annual financial statements of GUTMANN AG for the accounting period January 1 to December 31, 2011 have been prepared based on the historical cost principle, amended for the purpose of adapting the specific assets and liabilities to current prices, and the going concern principle and moreover, they are in line with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the relevant interpretations provided by the IASB standards interpretation committee IFRIC.

The following standards are taken into account in preparing the company's financial statements:

IAS 1	Presentation of financial statements
IAS 2	Inventories
IAS 7	Statement of Cash-Flows
IAS 8	Accounting policies, changes in accounting estimates and errors
IAS 10	Events after the reporting period
IAS 12	Income taxes
IAS 16	Property, plant and equipment
IAS 17	Leases
IAS 18	Revenue
IAS 19	Employee benefits
IAS 20	Accounting for government grants and disclosure of government assistance
IAS 21	The effects of changes in foreign exchange rates
IAS 23	Borrowing costs
IAS 24	Related party disclosures
IAS 27	Consolidated and separate financial statements
IAS 32	Financial instruments: presentation
IAS 36	Impairment of assets
IAS 37	Provisions, contingent liabilities and contingent assets
IAS 38	Intangible assets
IAS 39	Financial instruments: recognition and measurement
IAS 40	Investment property
IFRS 7	Financial instruments: disclosures

The policies referred to below have been consistently applied to all financial statements from the date on which the IFRS were introduced and thereafter.

Preparation of the financial statements in line with IFRS requires use of estimates and the exercise of judgement in implementing company accounting policies. Major assumptions made by management in applying the company's accounting methods are pointed out where this is considered necessary.

Recently adopted accounting pronouncements:

The following standards and interpretations have to be considered first time in the recent reporting period:

- Improvements to IFRSs (May 2010)
- Amendments to IFRS 1 (June 2010): Limited exemptions from comparative IFRS 7 Disclosures for First-time Adopters
- Amendments to IFRS 1 (June 2010): Additional Exemptions for First-time Adopters
- Revised IAS 24 (July 2010): Related party disclosure
- Amendments to IAS 32 (December 2009): Financial instruments presentation: Classification of rights issues
- Amendment to IFRIC 14: (July 2010): Prepayments of a Minimum Funding Requirement
- Amendment to IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments

The application of these revised standards does not have any material effects on the company's financial statements.

Recent accounting pronouncements, not adopted:

In November 2009, the IASB issued IFRS 9 Financial Instruments. This standard is the first phase of the IASB's three phase project to replace IAS 39 Financial Instruments: Recognition and Measurements. IFRS 9 amends the classification and measurement requirements for financial assets, including some hybrid contracts.

This pronouncement is not applicable before January 1, 2015.

In October 2010 the IASB published amendments to IFRS 7 (Financial Instruments: Disclosures). Additional disclosures have to be made about transactions that transfer financial assets and remaining risks with the transferring company.

This amendment has to be applied for accounting periods beginning on or after July 1, 2011.

The new standards IFRS 10, IFRS 11, IFRS 12, IAS 27 and IAS 28 published in May 2011 are not applicable as the company has no subsidiaries and does not have to draw up consolidated financial statements.

The IASB issued various other pronouncements. These pronouncements not yet adopted did not have material impact on the financial statements.

3. Accounting policies

Significant accounting policies

The significant accounting policies are described in chapter 'V. Notes to the balance sheet' and 'VI. Notes to the income statement'.

The financial statements are prepared on going concern basis.

Estimates

Estimates and judgements are continuously evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

The estimates and assumptions that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial years are discussed below:

- The company makes estimates to consider potential risks concerning **provisions or contingent liabilities**.
- The useful lives of **tangible assets** are estimated. Technical progress or damage may lead to an impairment or a disposal ahead of time.
- The disclosure concerning the fair value of **investment property** on balance sheet day bases on estimates, too.

Impairment

The carrying amount of intangible assets, property, plant and equipment and investment properties is tested for impairment regularly. If there is any indication that the asset may be impaired, the recoverable amount is determined according to IAS 36. The recoverable amount is the higher of the fair value less costs to sell and the value in use.

If an impairment loss occurs the amount is recognised in profit and loss.

If the reason for a previously recognised impairment loss no longer exists at a later date, the impairment loss is reversed.

III. Exemption from consolidation

The GUTMANN AG is a majority-owned subsidiary of the ALCO HELLAS S.A., Thesi Kirillo, 19300 Aspropyrgos, Greece.

According to IAS 27.10 the parent company GUTMANN AG – at the same time subsidiary of ALCO HELLAS S.A. - does not present consolidated financial statements.

In accordance with IAS 27.38 and IAS 28.13 (b) the investments in subsidiaries are accounted for at cost.

ALCO HELLAS S.A. draws up consolidated financial statements according to IAS/IFRS. The consolidated financial statements of ALCO HELLAS S.A. are obtainable for public use in their sites (www.alco.gr).

GUTMANN AG is parent company of:

Name	Country of incorporation	Proportion of ownership interest	Proportion of voting power
Gartner Extrusion GmbH	Germany	100%	100%
NordAlu GmbH	Germany	55%	55%
Gutmann Aluminium Draht GmbH	Germany	49%	49%
Gutmann Immobilien GbR	Germany	94%	15%

The Gutmann Immobilien GbR is a non-trading partnership under the Civil Code of Germany and the voting power of GUTMANN AG is only 15 %.

IV. Currency

The functional currency is EURO. The company sells goods where the price is denominated in a foreign currency (USD/CHF). At time of initial recognition the foreign currency transaction is recorded by applying to the foreign currency amount the spot exchange rate between the functional currency and the foreign currency at the date of transaction. At balance sheet date the foreign currency monetary items are translated using the closing rate.

Exchange differences are recognised in profit or loss in the period in which they arise.

The amount of exchange difference recognised in profit or loss is 601.067,67 €.

V. Notes to the balance sheet

1. Tangible assets

Tangible assets are measured at cost which comprises its' purchase price plus any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Subsequent depreciation is deducted.

Subsequent costs such as repairs and maintenances are recognised as an expense as incurred.

The depreciable amount of the assets is allocated over its useful life using the straight-line method. The useful lives are estimated with:

• Buildings and technical works	20 - 35 years
• Machinery, technical installations and other mechanical equipment	5 - 15 years
• Transportation equipment	3 - 8 years
• Furniture and fixture	2 - 14 years
• Extrusion dies	2 years

The useful lives and depreciation methods are reviewed regularly.

Payments on account and tangible assets in course of construction are rebooked and capitalized as a tangible asset at the moment when the item is in the location and condition necessary for it to be capable of operating in the manner intended by management.

Land is pledged as security for bank loans (5.000.000,00 €).

The carrying amount of a tangible asset is derecognised on disposal. Gains or losses are included in 'other operating income' and 'other operating expenses'.

	Land	Buildings and technical works	Machinery, technical installations and mechanical equipment	Transportation equipment	Furniture and fixtures	Payments on account and tangible assets in course of construction	Total
Book value							
01.01.2010	535.555,67	1.996.222,00	10.777.478,00	90.675,00	7.825.206,00	252.212,68	21.477.349,35
Cost							
01.01.2010	535.555,67	3.793.032,36	44.390.247,30	1.324.978,09	35.964.194,06	252.212,68	86.260.220,16
Additions	227,85	54.116,53	508.471,47	29.904,02	3.116.344,07	4.463.126,40	8.172.190,34
Disposals	0,00	0,00	9.122.278,14	151.166,53	3.719.705,48	0,00	12.993.150,15
Transfer	0,00	0,00	736.970,24	0,00	0,00	-801.080,24	-64.110,00
Cost							
31.12.2010	535.783,52	3.847.148,89	36.513.410,87	1.203.715,58	35.360.832,65	3.914.258,84	81.375.150,35
Accumulated depreciation							
01.01.2010	0,00	1.796.810,36	33.612.769,30	1.234.303,09	28.138.988,06	0,00	64.782.870,81
Additions	0,00	141.081,53	1.365.083,71	35.303,02	3.463.882,42	0,00	5.005.350,68
Disposals	0,00	0,00	9.104.878,14	145.261,53	3.565.904,83	0,00	12.816.044,50
Transfer	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Accumulated depreciation							
31.12.2010	0,00	1.937.891,89	25.872.974,87	1.124.344,58	28.036.965,65	0,00	56.972.176,99
Book value							
31.12.2010	535.783,52	1.909.257,00	10.640.436,00	79.371,00	7.323.867,00	3.914.258,84	24.402.973,36

	Land	Buildings and technical works	Machinery, technical installations and mechanical equipment	Transportation equipment	Furniture and fixtures	Payments on account and tangible assets in course of construction	Total
Book value							
01.01.2011	535.783,52	1.909.257,00	10.640.436,00	79.371,00	7.323.867,00	3.914.258,84	24.402.973,36
Cost							
01.01.2011	535.783,52	3.847.148,89	36.513.410,87	1.203.715,58	35.360.832,65	3.914.258,84	81.375.150,35
Additions	0,00	23.593,00	257.608,83	0,00	3.029.163,01	4.402.557,97	7.712.922,81
Disposals	0,00	0,00	0,00	72.458,24	2.692.947,16	14.500,00	2.779.905,40
Transfer	0,00	0,00	308.456,93	0,00	172.262,76	-496.211,69	-15.492,00
Cost							
31.12.2011	535.783,52	3.870.741,89	37.079.476,63	1.131.257,34	35.869.311,26	7.806.105,12	86.292.675,76
Accumulated depreciation							
01.01.2011	0,00	1.937.891,89	25.872.974,87	1.124.344,58	28.036.965,65	0,00	56.972.176,99
Additions	0,00	143.028,00	1.391.720,76	35.342,00	3.376.038,77	0,00	4.946.129,53
Disposals	0,00	0,00	0,00	72.458,24	2.692.947,16	0,00	2.765.405,40
Transfer	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Accumulated depreciation							
31.12.2011	0,00	2.080.919,89	27.264.695,63	1.087.228,34	28.720.057,26	0,00	59.152.901,12
Book value							
31.12.2011	535.783,52	1.789.822,00	9.814.781,00	44.029,00	7.149.254,00	7.806.105,12	27.139.774,64

2. Investments in property

	Land	Buildings and technical works	Total
Book value 01.01.2010	1.155.280,33	10.612.596,40	11.767.876,73
Cost 01.01.2010	1.155.280,33	12.835.008,46	13.990.288,79
Additions	0,00	0,00	0,00
Disposals	0,00	0,00	0,00
Transfer	0,00	0,00	0,00
Cost 31.12.2010	1.155.280,33	12.835.008,46	13.990.288,79
Accumulated depreciation 01.01.2010	0,00	2.222.412,06	2.222.412,06
Additions	0,00	394.144,24	394.144,24
Disposals	0,00	0,00	0,00
Accumulated depreciation 31.12.2010	0,00	2.616.556,30	2.616.556,30
Book value 31.12.2010	1.155.280,33	10.218.452,16	11.373.732,49
Book value 01.01.2011	1.155.280,33	10.218.452,16	11.373.732,49
Cost 01.01.2011	1.155.280,33	12.835.008,46	13.990.288,79
Additions	0,00	0,00	0,00
Disposals	0,00	0,00	0,00
Transfer	0,00	0,00	0,00
Cost 31.12.2011	1.155.280,33	12.835.008,46	13.990.288,79
Accumulated depreciation 01.01.2011	0,00	2.616.556,30	2.616.556,30
Additions	0,00	394.145,24	394.145,24
Disposals	0,00	0,00	0,00
Accumulated depreciation 31.12.2011	0,00	3.010.701,54	3.010.701,54
Book value	1.155.280,33	9.824.306,92	10.979.587,25

Investments in property are properties held by the owner to earn rentals or for capital appreciation or both, rather than for:

- use in the own production process
- sale in the ordinary course of business

The building is used for an affiliated company's administration and production.

These assets have been revalued in application of IFRS 1 on December 31, 2003 to the fair value of 13.010.000,00 €.

The fair value of the land and building has been determined from market-based evidence by appraisal that was undertaken by a professionally qualified, independent valuer.

The valuation report dates on June 24, 2005. In order to determine the market value the capitalised income approach has been applied.

The revaluation has been recorded in equity.

The rental income from the investment property in 2011 amounts to 600.000,00 €, the direct operating expenses total up to 394.145,24 €.

After revaluation the company uses the cost model according to IAS 40.56. The building is written off over 33 years on a straight-line basis.

According to IAS 40.79 (e) the company has to disclose the fair value of the investment property on balance sheet day. An expert's report does not exist, but the company estimates that the fair value is between 12.000.000,00 € and 13.000.000,00 €.

3. Intangible assets

Acquired intangible assets are recognised at cost. These costs are amortised over the estimated definite useful lives using the straight-line method.

The useful lives are estimated with 4 years.

Costs for research and development are recognised as an expense when they are incurred.

Depreciation of intangible assets is shown in profit and loss account as 'cost of sales'.

Book value 01.01.2010	115.346,00
Cost 01.01.2010	1.327.872,43
Additions	213.153,10
Disposals	279.936,46
Transfer	64.110,00
Cost 31.12.2010	1.325.199,07
Accumulated depreciation 01.01.2010	1.212.526,43
Additions	118.919,10
Disposals	279.936,46
Accumulated depreciation 31.12.2010	1.051.509,07
Book value 31.12.2010	273.690,00
Book value 01.01.2011	273.690,00
Cost 01.01.2011	1.325.199,07
Additions	138.630,47
Disposals	
Transfer	
Cost 31.12.2011	1.463.829,54
Accumulated depreciation 01.01.2011	1.051.509,07
Additions	122.691,47
Disposals	
Accumulated depreciation 31.12.2011	1.174.200,54
Book value 31.12.2011	289.629,00

4. Investments in affiliates and other undertakings

Investments in affiliates and other undertakings are accounted at cost according to IAS 27.38 and IAS 28.13 (b).

IFRS 7 is not applicable (IFRS 7.3(a)).

	Subsidiaries, affiliated undertakings	Associates, other undertakings	Total
Book value 01.01.2010	11.274.981,78	2.824.446,00	14.099.427,78
Cost 01.01.2010	11.274.981,78	2.824.446,00	14.099.427,78
Additions	0,00	0,00	0,00
Disposals	0,00	0,00	0,00
Revaluation	0,00	0,00	0,00
Transfer	0,00	0,00	0,00
Cost 31.12.2010	11.274.981,78	2.824.446,00	14.099.427,78
Book value 31.12.2010	11.274.981,78	2.824.446,00	14.099.427,78
Book value 01.01.2011	11.274.981,78	2.824.446,00	14.099.427,78
Cost 01.01.2011	11.274.981,78	2.824.446,00	14.099.427,78
Additions	20.200,00	0,00	20.200,00
Disposals	100.539,28	0,00	100.539,28
Revaluation	0,00	0,00	0,00
Transfer	0,00	0,00	0,00
Cost 31.12.2011	11.194.642,50	2.824.446,00	14.019.088,50
Book value 31.12.2011	11.194.642,50	2.824.446,00	14.019.088,50

5. Inventories

Inventories are valued at acquisition cost or net realisable value whichever is lower.

Concerning the recognition of raw materials and consumables cost comprises all expenses of purchase. For supplies of aluminium cost is determined by using the first in first out method (FIFO) and the average price method. The lower of cost or LME-price is reported.

Cost of conversion for semi-finished and finished products includes direct labour, raw materials, all directly attributable expenses as well as proportionally attributable fixed and variable overheads and depreciation. General administrative overheads and selling costs are not included. Interest on borrowed capital relating to manufacture is not reported as an asset.

	<u>31.12.2011</u>	<u>31.12.2010</u>
Finished and semi-finished goods	8.458.311,92	9.816.637,25
Raw and auxiliary materials	7.113.576,23	7.324.177,67
Payments on account	0,00	0,00
Total	15.571.888,15	17.140.814,92

6. Trade and other receivables

Trade and other receivables are classified in accordance with IAS 39.9 as 'loans and receivables' granted by the company. These mainly include non-derivative financial assets with fixed or determined payments that are not quoted in an active market. The company has no intention to sell these assets.

Trade debtors are recorded at nominal value. Provisions for impairment have been made by means of value adjustments on the basis of past empirical values.

Uncollectible debtors are written off as an expense. The amount due to uncollectibility is recorded as 'other operating expenses' (47.351,12 €).

	<u>31.12.2011</u>	<u>31.12.2010</u>
Trade debtors	7.302.151,30	7.836.713,73
Less provisions	-196.000,00	-203.000,00
Trade debtors net	7.106.151,30	7.633.713,73
Amounts owed by affiliated undertakings	1.527.429,16	3.867.226,57
Amounts owed by associates and parents	3.219.289,63	2.257.628,29
Other receivables	5.771.463,21	1.648.867,33
Prepaid expenses	81.536,65	167.421,89
Total	17.705.869,95	15.574.857,81
Of it to be recovered after more than 12 months	0,00	0,00

7. Share capital

The share capital is completely paid up and recorded at nominal value. The share capital is divided in 24.285.000 unit shares. The shares are in the owner's name and have no par value.

8. Reserves

The reserves in the sum of 27.980.574,94 € include undistributed earnings 26.204.845,21 € and legal reserves 1.775.729,73 €.

According to § 150 Abs. 2 AktG every public limited company has to allocate 5% of the annual earnings (calculated according to German commercial law) to legal reserves:

	<u>2011</u>	<u>2010</u>
Value 01.01.	1.638.577,44	1.438.707,27
+ allocation	<u>137.152,29</u>	<u>199.870,17</u>
Value 31.12.	1.775.729,73	1.638.577,44

9. Loans

Loans according to IAS 39.45 are recognised at cost.

	<u>31.12.2011</u>	<u>31.12.2010</u>
Bank Loans		
• to be recovered after more than 12 months (non current liabilities)	5.785.500,00	7.071.300,00
• to be recovered within 12 months (current liabilities)	<u>4.442.378,10</u>	<u>1.285.800,00</u>
Loans	10.227.878,10	8.357.100,00

10. Grants for investments in fixed assets

Government grants for investments are presented in the balance sheet as 'grants for investments in fixed assets'. If the company receives investment grants or subsidies the amount is not deducted from the cost of the asset concerned but recognised as a liability.

The liability is derecognised as 'other operating income' on a systematic and rational basis over the useful life of the asset.

	<u>31.12.2011</u>	<u>31.12.2010</u>
Investment grant Brehna	160.360,36	190.966,60

11. Deferred tax liabilities

Deferred taxes are accounted on temporary differences arising between the tax bases of assets and liabilities and their carrying amount after adjustment to the regulations of IAS/IFRS (temporary concept according to IAS 12).

Deferred income tax is determined using tax rates and laws that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised.

	Investment property	Tangible assets	Other	Total
01.01.2010	2.235.320,76	1.079.402,80	-51.184,27	3.263.539,29
Charged to income statement	-70.768,03	53.333,30	-106.481,46	-123.916,19
Charged to equity	0,00	0,00	-37.590,71	-37.590,71
31.12.2010	2.164.552,73	1.132.736,10	-195.256,44	3.102.032,39
01.01.2011	2.164.552,73	1.132.736,10	-195.256,44	3.102.032,39
Charged to income statement	-70.768,03	-633,22	-227.629,06	-299.030,31
Charged to equity	0,00	0,00	0,00	0,00
31.12.2011	2.093.784,70	1.132.102,88	-422.885,50	2.803.002,08

12. Provisions for staff retirement benefits

Current obligations towards the company's staff are recognised directly as an expense as soon as they accrue.

Post-employment benefits are granted as follows:

The company has **defined contribution plans** where fixed contributions are paid into a separate entity on a mandatory, contractual or voluntary basis. Once the contributions have been paid, the company has no further payment obligations. The contributions to these separate entities are recorded in administrative expenses when they are due.

The company has committed itself also to **defined benefit plans**. The underlying contracts mostly concern the board of directors. The amount of pension that employees will receive on retirement depends on several factors such as age and years of service.

The calculation on December 31, 2011 was made by an independent, qualified actuary based on IAS 19. The reports' dates are: December 28, 2011, December 30, 2011, January 03, 2012 and December 27, 2011.

The projected unit credit method was used.

Actuarial gains and losses are recognised as income or expense if the 'corridor' is exceeded.

Plan assets in the meaning of IAS 19.7 exist (qualifying insurance policies).

The following assumptions have been made for December 31, 2011:

• Discount Rate	4,00%
• Expected Return on plan assets (as far as plan is funded)	4,00%
• Cost-of-living adjustments of pensions in payment (as far as committed)	1,75%
• Probability of disability and death	according to Heubeck Tables 2005 G
• Salary increase rate (as far as committed)	1,75%
• Turnover	0% - 8,00%

The provision recognised in the balance sheet in respect of defined pension plans is the present value of the defined benefit obligation at the balance sheet date.

In the following tables the reconciliation of opening and closing balances of the present value of the defined benefit obligation and the fair value of plan assets as well as the total expense recognised in the income statement are presented for the year 2011.

Reconciliation of the present value of the defined benefit obligation (IAS 19.120A(c)) and the fair value of the plan assets (IAS 19.120A(e)) to assets and liabilities recognised in the balance sheet:

	<u>31.12.2011</u>	<u>31.12.2010</u>
DBO on 01.01.	1.669.898,00	1.265.111,00
./. value of plan asset on 01.01.	-762.978,00	-512.479,00
Provision 01.01.	906.920,00	752.632,00
+ total expense recognised in income statement (IAS 19.120A(g))	230.843,00	369.288,71
./. benefits paid	-47.613,00	-46.512,00
./. contribution by the employer	-166.558,00	-168.488,71
Provision 31.12.	923.592,00	906.920,00

Reconciliation market value of the plan assets (IAS 19.120A(e)):

	<u>31.12.2011</u>	<u>31.12.2010</u>
Opening balance on 01.01.	762.978,00	512.479,00
+ expected return on plan assets	30.602,00	28.868,29
+ actuarial gains and losses	-106.913,00	53.142,00
+ contribution by the employer	166.558,00	168.488,71
Closing balance on 31.12.	853.225,00	762.978,00

Total expense recognised in profit and loss (IAS 19.120A(g)):

	<u>2011</u>	<u>2010</u>
Current service cost	19.507,00	285.829,00
+ interest cost	88.430,00	78.364,00
./. expected return on plan asset	-30.602,00	-28.868,29
+ actuarial gains and losses	153.508,00	33.964,00
Total expense	230.843,00	369.288,71

The total expense is included in the position 'administrative expenses' of the income statement.

13. Trade and other liabilities

Trade and other liabilities are classified in accordance with IAS 39.9 as 'loans and receivables' and are shown in the balance sheet at the amounts repayable.

Debts are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet day.

	<u>31.12.2011</u>	<u>31.12.2010</u>
Suppliers	3.281.062,29	5.118.449,54
Amounts owed to affiliated undertakings	1.032.026,27	1.110.898,29
Amounts owed to associates and parents	89,25	3.251,14
Advances from trade debtors	1.344.966,21	1.288.229,97
Social securities	39.430,71	79.021,96
Dividends payable	0,00	0,00
Salaries and wages	933.622,09	936.102,23
Taxes on wages	2.019.006,56	826.508,67
Sales tax	1.065.012,83	1.260.675,13
Other creditors	12.896,56	3.099,51
Total	9.728.112,77	10.626.236,44

14. Current income tax liabilities

Current income tax liabilities in the amount of 1.071.765,65 € (prior year: 799.133,07 €) include present obligations for real tax expenses concerning financial income of the current year (cf. VI. 6.).

15. Provisions

Provisions are recognised

- when the company has a present obligation as a result of a past event,
- when it is more likely than not that an outflow of resources will be required to settle the obligation and
- when the amount can be reliably estimated.

	Warranty	Employee	Other	Total
01.01.2010	827.592,00	5.729.315,28	1.808.340,00	8.365.247,28
Liquidation of provision	74.527,78	37.832,27	3.641,19	116.001,24
Use of provision	60.064,22	3.703.865,11	1.245.033,66	5.008.962,99
Discounting of provision		206.689,33		206.689,33
Set up of provision	358.754,00	3.750.191,15	250.232,00	4.359.177,15
31.12.2010	1.051.754,00	5.531.119,72	809.897,15	7.392.770,87
Of it due after more than 12 months		1.737.234,09		1.737.234,09
01.01.2011	1.051.754,00	5.531.119,72	809.897,15	7.392.770,87
Liquidation of provision	173.049,29	64.791,43	333.547,78	571.388,50
Use of provision	156.704,71	3.988.348,11	179.644,62	4.324.697,44
Discounting of provision		-71.878,77		-71.878,77
Set up of provision	317.740,00	3.133.903,71	256.335,29	3.707.979,00
31.12.2011	1.039.740,00	4.683.762,66	553.040,04	6.276.542,70
Of it due after more than 12 months		1.108.954,00		1.108.954,00

Warranty:

The company accrues for product warranties at the time the products are sold based on historical claims experience.

Employee:

Pursuant to collective or individual agreements the company is required to make bonus payments and short term benefits to employees such as holiday entitlements, pre-retirements and overtime payments. The portion for the pre-retirements is due within a maximum period of six years. The provisions have been discounted with a interest rate of 5,14 % (prior year: 5,15 %).

Other:

Other provisions include mainly risks of litigation and bonus obligations.

VI. Notes to the income statement

The company classifies expenses by function.

Revenue from sales is recognised when products are delivered to the customer, the customer has accepted the product and when the collectibility of the related receivables is reasonably assured. Revenue is measured at the fair value of the consideration received or receivable for goods or services.

Income from rent and services is recognised on an accrual basis in accordance with the substance of the relevant agreement.

Income from participations and securities is recognised when the right to receive payments is established.

Credit interest and similar charges are included in the period which they are paid for according to the agreement.

Borrowing costs are recognised as an expense in the period in which they are incurred.

1. Sales

	<u>2011</u>	<u>2010</u>
Sales of produced goods	115.218.204,80	117.014.581,06
Sales of purchased goods	11.473.989,25	11.832.923,73
Sales of scrap and other	11.097.384,10	9.973.393,79
Total	137.789.578,15	138.820.898,58

2. Other operating income

	<u>2011</u>	<u>2010</u>
Income from rent and services	2.725.340,51	2.642.248,30
Capitalised service	350.997,23	47.666,63
Liquidation of provision	571.388,50	116.001,24
Foreign currency transactions	717.405,94	435.361,32
Refund of energy tax	337.000,00	240.000,00
Other income	1.921.110,79	1.125.293,10
Total	6.623.242,97	4.606.570,59

3. Depreciation

	<u>2011</u>	<u>2010</u>
Cost of sales	4.298.893,60	4.368.666,58
Administrative expenses	154.926,54	137.217,55
Distribution expenses	1.009.146,10	1.012.529,89
Total	5.462.966,24	5.518.414,02

4. Additional disclosure

	<u>2011</u>	<u>2010</u>
Raw materials and consumables used	80.057.416,85	80.510.014,23
Salaries and social securities	35.193.850,89	34.683.890,40

5. Leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment or series of payments the right to use an asset for an agreed period of time.

The total of lease payments is:

• within 2012	516.127,71 €
• later than 2012 and not later than 2016	681.000,28 €
• later than 2016	0,00 €

The lease payment is mostly for cars and forklifts.

Leases of machinery, technical installations, transportation equipment, furniture and fixtures where the lessor retains all the risks and rewards incidental to the ownership are classified by the company as operating leases.

Lease payments are recognised as an expense on a straight-line basis over the lease term. In 2011 the lease payments are recognised as an expense amount to 555.444,19 €.

6. Tax

The ordinary rate of the corporate income tax is 15 % based on the taxable income and the rate of the solidarity surcharge is 5,5 % based on the corporate income tax. In addition trade income tax has to be paid. The different taxes are calculated on different tax basis according to German Tax law.

	Income statement	of it paid in 2011	of it recorded as provision for tax on balance sheet	of it recorded as tax demand on balance sheet
trade income tax				
- actual year	414.937,00	961.260,00	0,00	-546.323,00
- prior year	15.652,00	-190.172,08	258.481,16	-195.697,00
	<u>430.589,00</u>	<u>771.087,92</u>		
corporate income tax				
- actual year	490.662,62	958.270,62	0,00	-467.608,00
- prior year	14.098,00	15.488,00	778.659,39	-61.350,00
	<u>504.760,62</u>	<u>973.758,62</u>		
solidarity surcharge				
- actual year	26.985,79	52.704,79	0,00	-25.719,00
- prior year	777,50	0,00	34.625,10	-3.374,00
	<u>27.763,29</u>	<u>52.704,79</u>		
taxes/interest resulting from tax audit	111.001,53			-4.632,00
deferred taxes	-299.030,31		0,00	0,00
Total	<u><u>775.084,13</u></u>	<u><u>1.797.551,33</u></u>	<u><u>1.071.765,65</u></u>	<u><u>-1.304.703,00</u></u>

According to IAS 12.80 f. and in line with the requirements of the mother company a **tax reconciliation** is presented:

	<u>31.12.2011</u>	<u>31.12.2010</u>
Profit for the year before tax	3.223.348,73	6.053.222,32
Tax rate	27,70%	27,70%
Tax at the domestic rate applicable to accounting profit	892.867,60	1.676.742,58
Tax effect of expenses that are not deductible for tax purposes	554.069,05	457.332,26
Tax effect of nontaxed income	-579.724,44	-170.659,42
Tax losses for which no deferred income tax asset was recognised	-349.913,47	0,00
Tax losses for which deferred income tax asset was recognised	-137.550,11	-255.575,84
Tax effect resulting from assets revaluation	262.214,46	83.407,26
Tax effects with other tax rates (income tax Austria 25%)	0,00	154.025,00
Income tax of prior years' tax audit differences	39.037,26	0,00
Others (prior years taxes, donations, others)	68.169,27	-187.479,29
Tax rises/reductions for 'Gewerbsteuer' (trade income tax) reasons	25.914,51	25.987,46
Tax on income statement	775.084,13	1.783.780,01

VII. Other notes

1. Financial Instruments

On the asset side, financial instruments mainly consist of financial assets, trade receivables, other assets and cash and cash equivalents. On the liabilities side, they consist of financial liabilities, trade payables and other liabilities.

The following table presents the carrying amount of each category of financial assets and financial liabilities:

	2011 T€	2010 T€
<u>Financial assets:</u>		
Loans and receivables	17.558	15.406
Cash and Cash equivalents	199	2.775
Financial assets held for trading	148	169
	<hr/> 17.905	<hr/> 18.350
<u>Financial liabilities:</u>		
Loans and liabilities measured at amortised cost	19.956	18.983
Financial liabilities held for trading	0	0
	<hr/> 19.956	<hr/> 18.983

The fair value of cash and cash equivalents, current receivables and loans, trade payables, other current financial liabilities and loans approximate their carrying amount. Specific country risk factors and the individual creditworthiness of the customer are taken into account for calculating the allowances for these receivables.

The category financial assets held for trading contains derivative financial instruments, which are not designated in a hedge accounting relationship. These derivatives are forward foreign exchange contracts. The fair value of these contracts bases on forward exchange rates and on market pricing models. Therefore the derivative financial instruments belong to Level 2 in the fair value hierarchy, that means the valuation is based on observable inputs other than quoted prices in active markets.

The following table presents the net gain/net loss from financial instruments:

	2011 T€	2010 T€
<u>Net gain/net loss from</u>		
Loans and receivables	91	22
Financial instruments held for trading	-21	169
Financial liabilities measured at amortised cost	-443	-140
	-373	51

Financial Risk Management

As a result of its international activities the company is exposed to certain financial risks, i.e. market risk (including price risk for raw material and general price risk), credit risk, cash-flow-risk and interest risk.

The company's overall risk management programme focuses to minimise potential adverse effects on the company's financial performance.

Risk management is carried out by the controlling department which identifies and evaluates financial risks in cooperation with the company's operating units. The Board of Directors provides principles and guidance for overall risk management.

The company has no significant concentration of **credit risk**. Policies are in place to ensure that sales are only made to customers with appropriate credit rating. Furthermore there are credit insurances to cover the risk of credit loss.

Liquidity risk is kept at a low level, as the company maintains sufficient cash and credit lines available. The board of directors surveys the prognosis of cash flows and the company's financial solvency. The following table shows the contracted payments for interest and amortization for loans, trade and other liabilities:

	Book value T€	up to 1 year		between 1 and 5 years		longer than 5 years	
		interest T€	amortization T€	interest T€	amortization T€	interest T€	amortization T€
Loans	10.228	243	4.442	509	5.143	12	642
Trade and other liabilities	9.728	0	9.728	0	0	0	0

The company is not exposed to a significant **interest risk** as all loans are contracted with fixed interests.

2. Segment reporting

According to IFRS 8.2 only companies listed at stock exchange or those that are in progress of issuing shares in public markets have to present segment information.

3. Cash-Flow statement

The cash flow statement is split up into cash flows from operating, investing and financing activities. The balance of the cash flow statement represents the change in cash and cash equivalents during the fiscal year 2011 of T€ -2.576 (prior year: T€ 717).

Cash and cash equivalents relate almost exclusively to bank balances.

4. Contingent liabilities

A contingent liability is a possible obligation that arises from past events or a present obligation that arises from past events but is not recognised because it is not probable that an outflow of resources will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

The company has contingent liabilities in respect of long-term hire contracts.

The contingent liabilities amount to:

- payable 2012 – 2014 4.130 T€
- payable after 2014 (yearly) 25 T€

5. Staff

	<u>Average 2011</u>	<u>Average 2010</u>
Employees	217	204
Workers	452	442
Trainees	27	29
Total number of staff	696	675

6. Related party disclosures

The following are related party transactions and outstanding balances within the GUTMANN Group and are therefore disclosed in the financial statement:

	affiliated undertakings	Associates, other undertakings	members of the board of directors, key management	parents and other related entities	Total
Year 2011					
sales	12.527.863,25	1.992.554,85		949.043,18	15.469.461,28
purchase	4.896.004,77	34.789,43		993.825,75	5.924.619,95
interest income	19.218,08		6.000,00	59.833,33	85.051,41
interest expense					0,00
salaries and social securities			5.323.276,72		5.323.276,72
receivables	127.429,16	188.622,97	6.000,00	1.525.605,95	1.847.658,08
loans granted	1.400.000,00		1.200.000,00	3.000.000,00	5.600.000,00
interest rate	3,00%		3,00%	2,00%	
liabilities	103.901,27	89,25		397.587,72	501.578,24
loans received					
interest rate					
contingent liabilities	54.600.000,00				54.600.000,00
Year 2010					
sales	11.821.078,29	1.818.404,31		1.029.696,21	14.669.178,81
purchase	6.363.821,53	15.605,80		1.514.216,12	7.893.643,45
interest income				17.424,65	17.424,65
interest expense	4.854,32				4.854,32
salaries and social securities			5.316.607,59		5.316.607,59
receivables	1.223.806,42	250.066,65		696.718,28	2.170.591,35
loans granted	2.643.420,15			2.000.000,00	4.643.420,15
interest rate	0,00%			1,50%	0,015
liabilities	182.773,29	3.251,14			186.024,43
loans received					
interest rate					
contingent liabilities	54.600.000,00				54.600.000,00

7. Distribution of profit

The assessment basis for cash dividend payable is - corresponding to the articles of association - the balance result which is recorded according to the regulations of German Commercial Law (HGB).

The Board of Directors proposes the balance result of 2.605.893,50 € according to HGB to be used as follows:

Distribution to the shareholders	1.800.000,00 €
Addition to special reserves (retained earnings)	<u>805.893,50 €</u>
	2.605.893,50 €

Therefore earnings net of tax in sum of 2.448.264,60 € according to IFRS are used as follows:

Earnings net of tax	2.448.264,60 €
./. Allocation to legal reserves	<u>137.152,29 €</u>
	2.311.112,31 €

Distribution to shareholders	1.800.000,00 €
Addition to other reserves	<u>511.112,31 €</u>
	2.311.112,31 €

8. Events after the balance sheet date

There are no significant events after the balance sheet date.

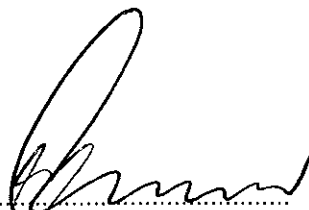
Weißenburg, March 6, 2012

GUTMANN AG

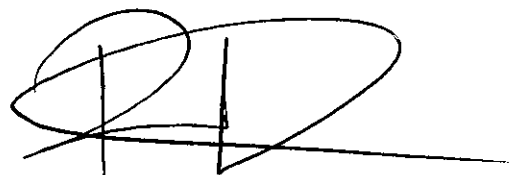
Board of directors



.....
Theodoros Tzortzis



.....
Dr. Wolfram Kopperschläger



.....
Rigas Tzortzis

Report on the situation of the GUTMANN AG over the financial year 2011

I. General economic development

After the rapid recovery of the global economic after the crisis year 2009 with strong growth in 2010 a slower growth in economic output is predicted for the year 2011. Especially in the final months of last year, all indicators to the economic development, have deteriorated.

Also for Germany for the year 2011 growth rate of 3 % is expected, which is lower compared to prior year. Despite this decline, the German economy is in good shape. In particular the automotive and mechanical engineering, and generally supported by exports, the industry could follow the positive trend of the previous year.

This is also reflected in the activities of the German aluminium industry. Compared to the previous year, the profile production of the German plants increased by 4.6%. Despite a significant decline in the sales market solar industry the production volume was higher than in the pre-crisis year 2008.

II. Development of society

Sales

The revenues of the GUTMANN AG totaled € 137.8 million (previous year € 138.8 million), slightly below the previous year. The sales volume was about 7.6% below the volume of the last year.

The export turnover included in the total of sales rose by 9.7% to 40.7 million € (previous year: € 37.1 million). With this encouraging increase the share of exports increased to 29.5% (previous year 26.7%).

The building systems with the product areas of building hardware, metal composite systems (wood - aluminium and plastic - aluminium) and aluminium systems had, after the expiration of government stimulus programs, a decline in sales to € 76.8 million (previous year € 79.3 million).

The industry profiles division reached with € 49.6 million (previous year € 49.4 million) nearby the year before. Here, the sales volume was down about 6.5% below last year. Also in this segment, the decrease in sales was due to the reduction of state funding - in this case the feed-in tariff for electricity from photovoltaic systems.

Production

The net production capacity of the extrusion plant was 20.773 tons (previous year 22.810 tons), 8.9% lower than the production of the previous year. This decrease resulted from lower sales volume in the market of the building systems and solar profiles.

The production output of anodizing was 2.025 tm² (previous year: 2058 tm²). The production capacity of the powder coating was at 543 tm² (previous year 571 tm²).

Procurement

As in the previous year, the base price on the LME for aluminum has continued to rise. The annual average price of aluminum rose by about 230 U.S. dollar against the previous year. The simultaneous concomitant weakening of the USD against the Euro could not offset this increase in total, this led to increased procurement costs.

Investment

Investment activity in 2011 was focused on the implementation of the major projects started last year "new extrusion press P 6" and "automatic frame manufacturing" for the wood - aluminum systems. The investment volume totaled € 7.8 million (previous year € 8.4 million).

Personel

The number of employees including trainees increased to 696 (previous year 675). This increase resulted primarily from the strategic reorientation of the building systems division (facade).

Other

The executive committee provided a dependence report in accordance with § 312 AktG. In any cases mentioned in this report the society received an appropriate return and therefore no disadvantage was created. This evaluation is based on the circumstances known by the executive committee at the time the procedures happened.

As a support for the parent company, which is listed at the ASE and has the obligation to provide their financial statements following international accounting standards, for 2011 a year-end closing under these standards is prepared.

III. Situation of the society

Financial position

Total assets of the GUTMANN AG on December 31, 2011 amounts to € 85.9 million. Compared to the previous year with total assets of € 85.6 million, this represents an increase of € 0.3 million or 0.3%.

This increase on the asset side mostly came from an increase in tangible assets of € 2.7 million and a reduction in current assets by € 2.0 million.

The corresponding change on the liabilities side is reflected in equity and provisions.

Financial situation

The financing of the GUTMANN AG was largely generated from the cash flow of the company.

Shareholders' equity increased to € 54.7 million (previous year € 54.3 million).

Due to the increase in total assets, the equity ratio rose only slightly to 63.7% (previous year: 63.4%).

Earnings

The earnings net of tax amounts to € 2.4 million (previous year € 4.3 million). It should be noted, that the income from investments amounts to € 2.2 million.

The earnings before tax and financial results of € 1.5 million (previous year € 5.8 million) are well below last year's level.

The decrease resulted primarily from the decline in market-related operations, particularly in the building systems as well as the expenses for the organization structure of the strategic reorientation of the building systems division (facade).

IV. Procedures of special importance

Procedures of special importance did not occur after the conclusion of the financial year.

V. Expected development with prospects and risks

After a fairly decent progress for the German economy in 2011 there is a weaker outlook for 2012

The Euro - crisis poses by the lack of financial power of the states risks that make it hard to calculate the further economic development. For Europe, a recession can not be ruled out. Also for Germany, a significant decline in economic growth is expected. After growing by about 3.0% last year, a growth of only between 0.5% and 1.0%, is forecasted for the current year.


Despite this latent market-related financial risks arising from the previously key markets and sectors of society, based on plans and expectations of the business partner, no negative approaches to economic development is expected for this year.

Against this background, GUTMANN plans to increase sales and a higher operating profit. This expectation is supported also by the positive market development in the segment of the industry profiles and new product development in the segment of the building systems.

Risks are particularly loss of confidence of market participants by the large uncertainties in the financial markets and the national debt. This could lead to significant economic setbacks. Another risk lies in the development of average prices for GUTMANN AG. A weakening economy leads to increasing competitive pressure, which might prevent forwarding of the estimated cost increases in the current year by raising prices to the market. This would have a negative impact on the planned profit.

The measures introduced to improve productivity, a consistent cost and liquidity management and the clear pursuit of market objectives, makes us optimistic to be able to perform the year 2012 with economic success.

In February 2012



Theodoros Tzortzis



Dr. Wolfram Kopperschläger



Rigas Tzortzis

B. Auditor's report

I have audited the annual financial statements, comprising the balance sheet, the income statement, statement of changes in equity, cash flow statement and the notes to the financial statements, together with the bookkeeping system, and the management report of the **GUTMANN AG** for the business year from January 1 to December 31, 2011. The maintenance of the books and records and the preparation of the annual financial statements and management report in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, and supplementary provisions of the articles of incorporation are the responsibility of the Company's management. My responsibility is to express an opinion on the annual financial statements, together with the bookkeeping system, and the management report based on my audit.

I conducted my audit of the annual financial statements in accordance with § 317 German Commercial Code (HGB) and German generally accepted standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer (IDW - Institute of Public Auditors in Germany). Those standards require that I plan and perform the audit such that misstatements materially affecting the presentation of the net assets, financial position and results of operations in the annual financial statements in accordance with the applicable financial reporting framework and in the management report are detected with reasonable assurance. Knowledge of the business activities and the economic and legal environment of the Company and expectations as to possible misstatements are taken into account in the determination of audit procedures. The effectiveness of the accounting-related internal control system and the evidence supporting the disclosures in the books and records, the annual financial statements and the management report are examined primarily on a test basis within the framework of the audit. The audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the annual financial statements and management report. I believe that my audit provides a reasonable basis for my opinion.

My audit has not led to any reservations.

In my opinion, based on the findings of my audit, the annual financial statements comply with IFRS as adopted by the EU, the legal requirements and supplementary provisions of the articles of incorporation and full IFRS and give a true and fair view of the net assets, financial position and results of operations of the Company in accordance with these requirements. The management report is consistent with the annual financial statements and as a whole provides a suitable view of the Company's position and suitably presents the opportunities and risks of future development.

Kronach, March 20, 2012



A handwritten signature in black ink, appearing to read 'W. Bijok'.

.....
Dipl.-Kfm. Wolfgang Bijok
- Wirtschaftsprüfer -
- German Public Auditor -

Allgemeine Auftragsbedingungen

für

Wirtschaftsprüfer und Wirtschaftsprüfungsgesellschaften

vom 1. Januar 2002

1. Geltungsbereich

(1) Die Auftragsbedingungen gelten für die Verträge zwischen Wirtschaftsprüfern oder Wirtschaftsprüfungsgesellschaften (im nachstehenden zusammenfassend „Wirtschaftsprüfer“ genannt) und ihren Auftraggebern über Prüfungen, Beratungen und sonstige Aufträge, soweit nicht etwas anderes ausdrücklich schriftlich vereinbart oder gesetzlich zwingend vorgeschrieben ist.

(2) Werden im Einzelfall ausnahmsweise vertragliche Beziehungen auch zwischen dem Wirtschaftsprüfer und anderen Personen als dem Auftraggeber begründet, so gelten auch gegenüber solchen Dritten die Bestimmungen der nachstehenden Nr. 9.

2. Umfang und Ausführung des Auftrages

(1) Gegenstand des Auftrages ist die vereinbarte Leistung, nicht ein bestimmter wirtschaftlicher Erfolg. Der Auftrag wird nach den Grundsätzen ordnungsmäßiger Berufsausübung ausgeführt. Der Wirtschaftsprüfer ist berechtigt, sich zur Durchführung des Auftrages sachverständiger Personen zu bedienen.

(2) Die Berücksichtigung ausländischen Rechts bedarf – außer bei betriebswirtschaftlichen Prüfungen – der ausdrücklichen schriftlichen Vereinbarung.

(3) Der Auftrag erstreckt sich, soweit er nicht darauf gerichtet ist, nicht auf die Prüfung der Frage, ob die Vorschriften des Steuerrechts oder Sondervorschriften, wie z.B. die Vorschriften des Preis-, Wettbewerbsbeschränkungs- und Bewirtschaftungsrechts beachtet sind; das gleiche gilt für die Feststellung, ob Subventionen, Zulagen oder sonstige Vergünstigungen in Anspruch genommen werden können. Die Ausführung eines Auftrages umfaßt nur dann Prüfungshandlungen, die gezielt auf die Aufdeckung von Buchfälschungen und sonstigen Unregelmäßigkeiten gerichtet sind, wenn sich bei der Durchführung von Prüfungen dazu ein Anlaß ergibt oder dies ausdrücklich schriftlich vereinbart ist.

(4) Ändert sich die Rechtslage nach Abgabe der abschließenden beruflichen Äußerung, so ist der Wirtschaftsprüfer nicht verpflichtet, den Auftraggeber auf Änderungen oder sich daraus ergebende Folgerungen hinzuweisen.

3. Aufklärungspflicht des Auftraggebers

(1) Der Auftraggeber hat dafür zu sorgen, daß dem Wirtschaftsprüfer auch ohne dessen besondere Aufforderung alle für die Ausführung des Auftrages notwendigen Unterlagen rechtzeitig vorgelegt werden und ihm von allen Vorgängen und Umständen Kenntnis gegeben wird, die für die Ausführung des Auftrages von Bedeutung sein können. Dies gilt auch für die Unterlagen, Vorgänge und Umstände, die erst während der Tätigkeit des Wirtschaftsprüfers bekannt werden.

(2) Auf Verlangen des Wirtschaftsprüfers hat der Auftraggeber die Vollständigkeit der vorgelegten Unterlagen und der gegebenen Auskünfte und Erklärungen in einer vom Wirtschaftsprüfer formulierten schriftlichen Erklärung zu bestätigen.

4. Sicherung der Unabhängigkeit

Der Auftraggeber steht dafür ein, daß alles unterlassen wird, was die Unabhängigkeit der Mitarbeiter des Wirtschaftsprüfers gefährden könnte. Dies gilt insbesondere für Angebote auf Anstellung und für Angebote, Aufträge auf eigene Rechnung zu übernehmen.

5. Berichterstattung und mündliche Auskünfte

Hat der Wirtschaftsprüfer die Ergebnisse seiner Tätigkeit schriftlich darzustellen, so ist nur die schriftliche Darstellung maßgebend. Bei Prüfungsaufträgen wird der Bericht, soweit nichts anderes vereinbart ist, schriftlich erstattet. Mündliche Erklärungen und Auskünfte von Mitarbeitern des Wirtschaftsprüfers außerhalb des erteilten Auftrages sind stets unverbindlich.

6. Schutz des geistigen Eigentums des Wirtschaftsprüfers

Der Auftraggeber steht dafür ein, daß die im Rahmen des Auftrages vom Wirtschaftsprüfer gefertigten Gutachten, Organisationspläne, Entwürfe, Zeichnungen, Aufstellungen und Berechnungen, insbesondere Massen- und Kostenberechnungen, nur für seine eigenen Zwecke verwendet werden.

7. Weitergabe einer beruflichen Äußerung des Wirtschaftsprüfers

(1) Die Weitergabe beruflicher Äußerungen des Wirtschaftsprüfers (Berichte, Gutachten und dgl.) an einen Dritten bedarf der schriftlichen Zustimmung des Wirtschaftsprüfers, soweit sich nicht bereits aus dem Auftragsinhalt die Einwilligung zur Weitergabe an einen bestimmten Dritten ergibt.

Gegenüber einem Dritten haftet der Wirtschaftsprüfer (im Rahmen von Nr. 9) nur, wenn die Voraussetzungen des Satzes 1 gegeben sind.

(2) Die Verwendung beruflicher Äußerungen des Wirtschaftsprüfers zu Werbezwecken ist unzulässig; ein Verstoß berechtigt den Wirtschaftsprüfer zur fristlosen Kündigung aller noch nicht durchgeführten Aufträge des Auftraggebers.

8. Mängelbeseitigung

(1) Bei etwaigen Mängeln hat der Auftraggeber Anspruch auf Nacherfüllung durch den Wirtschaftsprüfer. Nur bei Fehlschlägen der Nacherfüllung kann er auch Herabsetzung der Vergütung oder Rückgängigmachung des Vertrages verlangen; ist der Auftrag von einem Kaufmann im Rahmen seines Handelsgewerbes, einer juristischen Person des öffentlichen Rechts oder von einem öffentlich-rechtlichen Sondervermögen erteilt worden, so kann der Auftraggeber die Rückgängigmachung des Vertrages nur verlangen, wenn die erbrachte Leistung wegen Fehlschlagens der Nacherfüllung für ihn ohne Interesse ist. Soweit darüber hinaus Schadensersatzansprüche bestehen, gilt Nr. 9.

(2) Der Anspruch auf Beseitigung von Mängeln muß vom Auftraggeber unverzüglich schriftlich geltend gemacht werden. Ansprüche nach Abs. 1, die nicht auf einer vorsätzlichen Handlung beruhen, verjähren nach Ablauf eines Jahres ab dem gesetzlichen Verjährungsbeginn.

(3) Offenbare Unrichtigkeiten, wie z.B. Schreibfehler, Rechenfehler und formelle Mängel, die in einer beruflichen Äußerung (Bericht, Gutachten und dgl.) des Wirtschaftsprüfers enthalten sind, können jederzeit vom Wirtschaftsprüfer auch Dritten gegenüber berichtet werden. Unrichtigkeiten, die geeignet sind, in der beruflichen Äußerung des Wirtschaftsprüfers enthaltene Ergebnisse in Frage zu stellen, berechtigen diesen, die Äußerung auch Dritten gegenüber zurückzunehmen. In den vorgenannten Fällen ist der Auftraggeber vom Wirtschaftsprüfer tunlichst vorher zu hören.

9. Haftung

(1) Für gesetzlich vorgeschriebene Prüfungen gilt die Haftungsbeschränkung des § 323 Abs. 2 HGB.

(2) Haftung bei Fahrlässigkeit, Einzelner Schadensfall

Falls weder Abs. 1 eingreift noch eine Regelung im Einzelfall besteht, ist die Haftung des Wirtschaftsprüfers für Schadensersatzansprüche jeder Art, mit Ausnahme von Schäden aus der Verletzung von Leben, Körper und Gesundheit, bei einem fahrlässig verursachten einzelnen Schadensfall gem. § 54 a Abs. 1 Nr. 2 WPO auf 4 Mio. € beschränkt; dies gilt auch dann, wenn eine Haftung gegenüber einer anderen Person als dem Auftraggeber begründet sein sollte. Ein einzelner Schadensfall ist auch bezüglich eines aus mehreren Pflichtverletzungen stammenden einheitlichen Schadens gegeben. Der einzelne Schadensfall umfaßt sämtliche Folgen einer Pflichtverletzung ohne Rücksicht darauf, ob Schäden in einem oder in mehreren aufeinanderfolgenden Jahren entstanden sind. Dabei gilt mehrfaches auf gleicher oder gleichartiger Fehlerquelle beruhendes Tun oder Unterlassen als einheitliche Pflichtverletzung, wenn die betreffenden Angelegenheiten miteinander in rechtlichem oder wirtschaftlichem Zusammenhang stehen. In diesem Fall kann der Wirtschaftsprüfer nur bis zur Höhe von 5 Mio. € in Anspruch genommen werden. Die Begrenzung auf das Fünffache der Mindestversicherungssumme gilt nicht bei gesetzlich vorgeschriebenen Prüfungen.

(3) Ausschußfristen

Ein Schadensersatzanspruch kann nur innerhalb einer Ausschußfrist von einem Jahr geltend gemacht werden, nachdem der Anspruchsberechtigte von dem Schaden und von dem anspruchsbegründenden Ereignis Kenntnis erlangt hat, spätestens aber innerhalb von 5 Jahren nach dem anspruchsbegründenden Ereignis. Der Anspruch erlischt, wenn nicht innerhalb einer Frist von sechs Monaten seit der schriftlichen Ablehnung der Ersatzleistung Klage erhoben wird und der Auftraggeber auf diese Folge hingewiesen wurde.

Das Recht, die Einrede der Verjährung geltend zu machen, bleibt unberührt. Die Sätze 1 bis 3 gelten auch bei gesetzlich vorgeschriebenen Prüfungen mit gesetzlicher Haftungsbeschränkung.

10. Ergänzende Bestimmungen für Prüfungsaufträge

(1) Eine nachträgliche Änderung oder Kürzung des durch den Wirtschaftsprüfer geprüften und mit einem Bestätigungsvermerk versehenen Abschlusses oder Lageberichts bedarf, auch wenn eine Veröffentlichung nicht stattfindet, der schriftlichen Einwilligung des Wirtschaftsprüfers. Hat der Wirtschaftsprüfer einen Bestätigungsvermerk nicht erteilt, so ist ein Hinweis auf die durch den Wirtschaftsprüfer durchgeführte Prüfung im Lagebericht oder an anderer für die Öffentlichkeit bestimmter Stelle nur mit schriftlicher Einwilligung des Wirtschaftsprüfers und mit dem von ihm genehmigten Wortlaut zulässig.

(2) Widerruft der Wirtschaftsprüfer den Bestätigungsvermerk, so darf der Bestätigungsvermerk nicht weiterverwendet werden. Hat der Auftraggeber den Bestätigungsvermerk bereits verwendet, so hat er auf Verlangen des Wirtschaftsprüfers den Widerruf bekanntzugeben.

(3) Der Auftraggeber hat Anspruch auf fünf Berichtsausfertigungen. Weitere Ausfertigungen werden besonders in Rechnung gestellt.

11. Ergänzende Bestimmungen für Hilfeleistung in Steuersachen

(1) Der Wirtschaftsprüfer ist berechtigt, sowohl bei der Beratung in steuerlichen Einzelfragen als auch im Falle der Dauerberatung die vom Auftraggeber genannten Tatsachen, insbesondere Zahlenangaben, als richtig und vollständig zugrunde zu legen; dies gilt auch für Buchführungsaufträge. Er hat jedoch den Auftraggeber auf von ihm festgestellte Unrichtigkeiten hinzuweisen.

(2) Der Steuerberatungsauftrag umfaßt nicht die zur Wahrung von Fristen erforderlichen Handlungen, es sei denn, daß der Wirtschaftsprüfer hierzu ausdrücklich den Auftrag übernommen hat. In diesem Falle hat der Auftraggeber dem Wirtschaftsprüfer alle für die Wahrung von Fristen wesentlichen Unterlagen, insbesondere Steuerbescheide, so rechtzeitig vorzulegen, daß dem Wirtschaftsprüfer eine angemessene Bearbeitungszeit zur Verfügung steht.

(3) Mangels einer anderweitigen schriftlichen Vereinbarung umfaßt die laufende Steuerberatung folgende, in die Vertragsdauer fallenden Tätigkeiten:

- a) Ausarbeitung der Jahressteuererklärungen für die Einkommensteuer, Körperschaftsteuer und Gewerbesteuer sowie der Vermögensteuererklärungen, und zwar auf Grund der vom Auftraggeber vorzulegenden Jahresabschlüsse und sonstiger, für die Besteuerung erforderlicher Aufstellungen und Nachweise
- b) Nachprüfung von Steuerbescheiden zu den unter a) genannten Steuern
- c) Verhandlungen mit den Finanzbehörden im Zusammenhang mit den unter a) und b) genannten Erklärungen und Bescheiden
- d) Mitwirkung bei Betriebsprüfungen und Auswertung der Ergebnisse von Betriebsprüfungen hinsichtlich der unter a) genannten Steuern
- e) Mitwirkung in Einspruchs- und Beschwerdeverfahren hinsichtlich der unter a) genannten Steuern.

Der Wirtschaftsprüfer berücksichtigt bei den vorgenannten Aufgaben die wesentliche veröffentlichte Rechtsprechung und Verwaltungsauffassung.

(4) Erhält der Wirtschaftsprüfer für die laufende Steuerberatung ein Pauschalhonorar, so sind mangels anderweitiger schriftlicher Vereinbarungen die unter Abs. 3 d) und e) genannten Tätigkeiten gesondert zu honorieren.

(5) Die Bearbeitung besonderer Einzelfragen der Einkommensteuer, Körperschaftsteuer, Gewerbesteuer, Einheitsbewertung und Vermögensteuer sowie aller Fragen der Umsatzsteuer, Lohnsteuer, sonstigen Steuern und Abgaben erfolgt auf Grund eines besonderen Auftrages. Dies gilt auch für

- a) die Bearbeitung einmalig anfallender Steuerangelegenheiten, z. B. auf dem Gebiet der Erbschaftsteuer, Kapitalverkehrsteuer, Grunderwerbsteuer,
- b) die Mitwirkung und Vertretung in Verfahren vor den Gerichten der Finanz- und der Verwaltungsgerichtsbarkeit sowie in Steuerstrafsachen und
- c) die beratende und gutachtliche Tätigkeit im Zusammenhang mit Umwandlung, Verschmelzung, Kapitalerhöhung und -herabsetzung, Sanierung, Eintritt und Ausscheiden eines Gesellschafters, Betriebsveräußerung, Liquidation und dergleichen.

(6) Soweit auch die Ausarbeitung der Umsatzsteuerjahreserklärung als zusätzliche Tätigkeit übernommen wird, gehört dazu nicht die Überprüfung etwaiger besonderer buchmäßiger Voraussetzungen sowie die Frage, ob alle in Betracht kommenden umsatzsteuerrechtlichen Vergünstigungen wahrgenommen worden sind. Eine Gewähr für die vollständige Erfassung der Unterlagen zur Geltendmachung des Vorsteuerabzuges wird nicht übernommen.

12. Schweigepflicht gegenüber Dritten, Datenschutz

(1) Der Wirtschaftsprüfer ist nach Maßgabe der Gesetze verpflichtet, über alle Tatsachen, die ihm im Zusammenhang mit seiner Tätigkeit für den Auftraggeber bekannt werden, Stillschweigen zu bewahren, gleichviel, ob es sich dabei um den Auftraggeber selbst oder dessen Geschäftsverbindungen handelt, es sei denn, daß der Auftraggeber ihn von dieser Schweigepflicht entbindet.

(2) Der Wirtschaftsprüfer darf Berichte, Gutachten und sonstige schriftliche Äußerungen über die Ergebnisse seiner Tätigkeit Dritten nur mit Einwilligung des Auftraggebers aushändigen.

(3) Der Wirtschaftsprüfer ist befugt, ihm anvertraute personenbezogene Daten im Rahmen der Zweckbestimmung des Auftraggebers zu verarbeiten oder durch Dritte verarbeiten zu lassen.

13. Annahmeverzug und unterlassene Mitwirkung des Auftraggebers

Kommt der Auftraggeber mit der Annahme der vom Wirtschaftsprüfer angebotenen Leistung in Verzug oder unterläßt der Auftraggeber eine ihm nach Nr. 3 oder sonstwie obliegende Mitwirkung, so ist der Wirtschaftsprüfer zur fristlosen Kündigung des Vertrages berechtigt. Unberührt bleibt der Anspruch des Wirtschaftsprüfers auf Ersatz der ihm durch den Verzug oder die unterlassene Mitwirkung des Auftraggebers entstandenen Mehraufwendungen sowie des verursachten Schadens, und zwar auch dann, wenn der Wirtschaftsprüfer von dem Kündigungsrecht keinen Gebrauch macht.

14. Vergütung

(1) Der Wirtschaftsprüfer hat neben seiner Gebühren- oder Honorarforderung Anspruch auf Erstattung seiner Auslagen; die Umsatzsteuer wird zusätzlich berechnet. Er kann angemessene Vorschüsse auf Vergütung und Auslagenersatz verlangen und die Auslieferung seiner Leistung von der vollen Befriedigung seiner Ansprüche abhängig machen. Mehrere Auftraggeber haften als Gesamtschuldner.

(2) Eine Aufrechnung gegen Forderungen des Wirtschaftsprüfers auf Vergütung und Auslagenersatz ist nur mit unbestrittenen oder rechtskräftig festgestellten Forderungen zulässig.

15. Aufbewahrung und Herausgabe von Unterlagen

(1) Der Wirtschaftsprüfer bewahrt die im Zusammenhang mit der Erledigung eines Auftrages ihm übergebenen und von ihm selbst angefertigten Unterlagen sowie den über den Auftrag geführten Schriftwechsel zehn Jahre auf.

(2) Nach Befriedigung seiner Ansprüche aus dem Auftrag hat der Wirtschaftsprüfer auf Verlangen des Auftraggebers alle Unterlagen herauszugeben, die er aus Anlaß seiner Tätigkeit für den Auftrag von diesem oder für diesen erhalten hat. Dies gilt jedoch nicht für den Schriftwechsel zwischen dem Wirtschaftsprüfer und seinem Auftraggeber und für die Schriftstücke, die dieser bereits in Urschrift oder Abschrift besitzt. Der Wirtschaftsprüfer kann von Unterlagen, die er an den Auftraggeber zurückgibt, Abschriften oder Fotokopien anfertigen und zurückbehalten.

16. Anzuwendendes Recht

Für den Auftrag, seine Durchführung und die sich hieraus ergebenden Ansprüche gilt nur deutsches Recht.

General Engagement Terms

for

Wirtschaftsprüfer and Wirtschaftsprüfungsgesellschaften

[German Public Auditors and Public Audit Firms]
as of January 1, 2002

This is an English translation of the German text, which is the sole authoritative version

1. Scope

(1) These engagement terms are applicable to contracts between Wirtschaftsprüfer [German Public Auditors] or Wirtschaftsprüfungsgesellschaften [German Public Audit Firms] (hereinafter collectively referred to as the "Wirtschaftsprüfer") and their clients for audits, consulting and other engagements to the extent that something else has not been expressly agreed to in writing or is not compulsory due to legal requirements.

(2) If, in an individual case, as an exception contractual relations have also been established between the Wirtschaftsprüfer and persons other than the client, the provisions of No. 9 below also apply to such third parties.

2. Scope and performance of the engagement

(1) Subject of the Wirtschaftsprüfer's engagement is the performance of agreed services – not a particular economic result. The engagement is performed in accordance with the Grundsätze ordnungsmäßiger Berufsausübung [Standards of Proper Professional Conduct]. The Wirtschaftsprüfer is entitled to use qualified persons to conduct the engagement.

(2) The application of foreign law requires – except for financial attestation engagements – an express written agreement.

(3) The engagement does not extend – to the extent it is not directed thereto – to an examination of the issue of whether the requirements of tax law or special regulations, such as, for example, laws on price controls, laws limiting competition and Bewirtschaftungsrecht [laws controlling certain aspects of specific business operations] were observed; the same applies to the determination as to whether subsidies, allowances or other benefits may be claimed. The performance of an engagement encompasses auditing procedures aimed at the detection of the defalcation of books and records and other irregularities only if during the conduct of audits grounds therefor arise or if this has been expressly agreed to in writing.

(4) If the legal position changes subsequent to the issuance of the final professional statement, the Wirtschaftsprüfer is not obliged to inform the client of changes or any consequences resulting therefrom.

3. The client's duty to inform

(1) The client must ensure that the Wirtschaftsprüfer – even without his special request – is provided, on a timely basis, with all supporting documents and records required for and is informed of all events and circumstances which may be significant to the performance of the engagement. This also applies to those supporting documents and records, events and circumstances which first become known during the Wirtschaftsprüfer's work.

(2) Upon the Wirtschaftsprüfer's request, the client must confirm in a written statement drafted by the Wirtschaftsprüfer that the supporting documents and records and the information and explanations provided are complete.

4. Ensuring independence

The client guarantees to refrain from everything which may endanger the independence of the Wirtschaftsprüfer's staff. This particularly applies to offers of employment and offers to undertake engagements on one's own account.

5. Reporting and verbal information

If the Wirtschaftsprüfer is required to present the results of his work in writing, only that written presentation is authoritative. For audit engagements the long-form report should be submitted in writing to the extent that nothing else has been agreed to. Verbal statements and information provided by the Wirtschaftsprüfer's staff beyond the engagement agreed to are never binding.

6. Protection of the Wirtschaftsprüfer's intellectual property

The client guarantees that expert opinions, organizational charts, drafts, sketches, schedules and calculations – especially quantity and cost computations – prepared by the Wirtschaftsprüfer within the scope of the engagement will be used only for his own purposes.

7. Transmission of the Wirtschaftsprüfer's professional statement

(1) The transmission of a Wirtschaftsprüfer's professional statements (long-form reports, expert opinions and the like) to a third party requires the Wirtschaftsprüfer's written consent to the extent that the permission to transmit to a certain third party does not result from the engagement terms.

The Wirtschaftsprüfer is liable (within the limits of No. 9) towards third parties only if the prerequisites of the first sentence are given.

(2) The use of the Wirtschaftsprüfer's professional statements for promotional purposes is not permitted; an infringement entitles the Wirtschaftsprüfer to immediately cancel all engagements not yet conducted for the client.

8. Correction of deficiencies

(1) Where there are deficiencies, the client is entitled to subsequent fulfillment [of the contract]. The client may demand a reduction in fees or the cancellation of the contract only for the failure to subsequently fulfill [the contract]; if the engagement was awarded by a person carrying on a commercial business as part of that commercial business, a government-owned legal person under public law or a special government-owned fund under public law, the client may demand the cancellation of the contract only if the services rendered are of no interest to him due to the failure to subsequently fulfill [the contract]. No. 9 applies to the extent that claims for damages exist beyond this.

(2) The client must assert his claim for the correction of deficiencies in writing without delay. Claims pursuant to the first paragraph not arising from an intentional tort cease to be enforceable one year after the commencement of the statutory time limit for enforcement.

(3) Obvious deficiencies, such as typing and arithmetical errors and formelle Mängel [deficiencies associated with technicalities] contained in a Wirtschaftsprüfer's professional statements (long-form reports, expert opinions and the like) may be corrected – and also be applicable versus third parties – by the Wirtschaftsprüfer at any time. Errors which may call into question the conclusions contained in the Wirtschaftsprüfer's professional statements entitle the Wirtschaftsprüfer to withdraw – also versus third parties – such statements. In the cases noted the Wirtschaftsprüfer should first hear the client, if possible.

9. Liability

(1) The liability limitation of § ["Article"] 323 (2) ["paragraph 2"] HGB ["Handelsgesetzbuch": German Commercial Code] applies to statutory audits required by law.

(2) Liability for negligence; An individual case of damages

If neither No. 1 is applicable nor a regulation exists in an individual case, pursuant to § 54a (1) no. 2 WPO ["Wirtschaftsprüferordnung": Law regulating the Profession of Wirtschaftsprüfer] the liability of the Wirtschaftsprüfer for claims of compensatory damages of any kind – except for damages resulting from injury to life, body or health – for an individual case of damages resulting from negligence is limited to € 4 million; this also applies if liability to a person other than the client should be established. An individual case of damages also exists in relation to a uniform damage arising from a number of breaches of duty. The individual case of damages encompasses all consequences from a breach of duty without taking into account whether the damages occurred in one year or in a number of successive years. In this case multiple acts or omissions of acts based on a similar source of error or on a source of error of an equivalent nature are deemed to be a uniform breach of duty if the matters in question are legally or economically connected to one another. In this event the claim against the Wirtschaftsprüfer is limited to € 5 million. The limitation to the fivefold of the minimum amount insured does not apply to compulsory audits required by law.

(3) Preclusive deadlines

A compensatory damages claim may only be lodged within a preclusive deadline of one year of the rightful claimant having become aware of the damage and of the event giving rise to the claim – at the very latest, however, within 5 years subsequent to the event giving rise to the claim. The claim expires if legal action is not taken within a six month deadline subsequent to the written refusal of acceptance of the indemnity and the client was informed of this consequence.

The right to assert the bar of the preclusive deadline remains unaffected. Sentences 1 to 3 also apply to legally required audits with statutory liability limits.

10. Supplementary provisions for audit engagements

(1) A subsequent amendment or abridgement of the financial statements or management report audited by a Wirtschaftsprüfer and accompanied by an auditor's report requires the written consent of the Wirtschaftsprüfer even if these documents are not published. If the Wirtschaftsprüfer has not issued an auditor's report, a reference to the audit conducted by the Wirtschaftsprüfer in the management report or elsewhere specified for the general public is permitted only with the Wirtschaftsprüfer's written consent and using the wording authorized by him.

(2) If the Wirtschaftsprüfer revokes the auditor's report, it may no longer be used. If the client has already made use of the auditor's report, he must announce its revocation upon the Wirtschaftsprüfer's request.

(3) The client has a right to 5 copies of the long-form report. Additional copies will be charged for separately.

11. Supplementary provisions for assistance with tax matters

(1) When advising on an individual tax issue as well as when furnishing continuous tax advice, the Wirtschaftsprüfer is entitled to assume that the facts provided by the client – especially numerical disclosures – are correct and complete; this also applies to bookkeeping engagements. Nevertheless, he is obliged to inform the client of any errors he has discovered.

(2) The tax consulting engagement does not encompass procedures required to meet deadlines, unless the Wirtschaftsprüfer has explicitly accepted the engagement for this. In this event the client must provide the Wirtschaftsprüfer, on a timely basis, all supporting documents and records – especially tax assessments – material to meeting the deadlines, so that the Wirtschaftsprüfer has an appropriate time period available to work therewith.

(3) In the absence of other written agreements, continuous tax advice encompasses the following work during the contract period:

- a) preparation of annual tax returns for income tax, corporation tax and business tax, as well as net worth tax returns on the basis of the annual financial statements and other schedules and evidence required for tax purposes to be submitted by the client
- b) examination of tax assessments in relation to the taxes mentioned in (a)
- c) negotiations with tax authorities in connection with the returns and assessments mentioned in (a) and (b)
- d) participation in tax audits and evaluation of the results of tax audits with respect to the taxes mentioned in (a)
- e) participation in Einspruchs- und Beschwerdeverfahren [appeals and complaint procedures] with respect to the taxes mentioned in (a).

In the afore-mentioned work the Wirtschaftsprüfer takes material published legal decisions and administrative interpretations into account.

(4) If the Wirtschaftsprüfer receives a fixed fee for continuous tax advice, in the absence of other written agreements the work mentioned under paragraph 3 (d) and (e) will be charged separately.

(5) Services with respect to special individual issues for income tax, corporate tax, business tax, valuation procedures for property and net worth taxation, and net worth tax as well as all issues in relation to sales tax, wages tax, other taxes and dues require a special engagement. This also applies to:

- a) the treatment of nonrecurring tax matters, e. g. in the field of estate tax, capital transactions tax, real estate acquisition tax
- b) participation and representation in proceedings before tax and administrative courts and in criminal proceedings with respect to taxes, and
- c) the granting of advice and work with respect to expert opinions in connection with conversions of legal form, mergers, capital increases and reductions, financial reorganizations, admission and retirement of partners or shareholders, sale of a business, liquidations and the like.

(6) To the extent that the annual sales tax return is accepted as additional work, this does not include the review of any special accounting prerequisites nor of the issue as to whether all potential legal sales tax reductions have been claimed. No guarantee is assumed for the completeness of the supporting documents and records to validate the deduction of the input tax credit.

12. Confidentiality towards third parties and data security

(1) Pursuant to the law the Wirtschaftsprüfer is obliged to treat all facts that he comes to know in connection with his work as confidential, irrespective of whether these concern the client himself or his business associations, unless the client releases him from this obligation.

(2) The Wirtschaftsprüfer may only release long-form reports, expert opinions and other written statements on the results of his work to third parties with the consent of his client.

(3) The Wirtschaftsprüfer is entitled – within the purposes stipulated by the client – to process personal data entrusted to him or allow them to be processed by third parties.

13. Default of acceptance and lack of cooperation on the part of the client

If the client defaults in accepting the services offered by the Wirtschaftsprüfer or if the client does not provide the assistance incumbent on him pursuant to No. 3 or otherwise, the Wirtschaftsprüfer is entitled to cancel the contract immediately. The Wirtschaftsprüfer's right to compensation for additional expenses as well as for damages caused by the default or the lack of assistance is not affected, even if the Wirtschaftsprüfer does not exercise his right to cancel.

14. Remuneration

(1) In addition to his claims for fees or remuneration, the Wirtschaftsprüfer is entitled to reimbursement of his outlays: sales tax will be billed separately. He may claim appropriate advances for remuneration and reimbursement of outlays and make the rendering of his services dependent upon the complete satisfaction of his claims. Multiple clients awarding engagements are jointly and severally liable.

(2) Any set off against the Wirtschaftsprüfer's claims for remuneration and reimbursement of outlays is permitted only for undisputed claims or claims determined to be legally valid.

15. Retention and return of supporting documentation and records

(1) The Wirtschaftsprüfer retains, for ten years, the supporting documents and records in connection with the completion of the engagement – that had been provided to him and that he has prepared himself – as well as the correspondence with respect to the engagement.

(2) After the settlement of his claims arising from the engagement, the Wirtschaftsprüfer, upon the request of the client, must return all supporting documents and records obtained from him or for him by reason of his work on the engagement. This does not, however, apply to correspondence exchanged between the Wirtschaftsprüfer and his client and to any documents of which the client already has the original or a copy. The Wirtschaftsprüfer may prepare and retain copies or photocopies of supporting documents and records which he returns to the client.

16. Applicable law

Only German law applies to the engagement, its conduct and any claims arising therefrom.